



PIC Management Offers

Paid buyer sales internship in global events agency London

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www.pic-management.com

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Location

London, United Kingdom

Category

Sales

Job Type

Internship

Duration of internship

4 months

Base salary

250 GBP/month

Work Hours

40 hours/week

Languages

English (B2)

Line of business

Events, Communication

Description

After intensive training in research methods and database management, you will work together with the Leisure Sales Team learning all aspects of department business in order to support the team in a variety of pre/post sales duties in order to increase the teams' productivity and achieving targets for 2019.

Responsibilities

Key Responsibilities include:

- Market research and analysis
- Sourcing potential leads for the teams
- Contacting confirmed clients in the build-up to the events
- Assisting with organization and operations of sales trips

- Processing, filing and organizing contracts
- Keeping up with industry news, events, and trends

Company's presentation

Our partner is a recognized events agency located in the enter of London. In the last months they organised events in amazing places such as Bangkok, Monaco, Los Cabos, Arizona. You will meet an exciting and dynamic environment in Central London

Profile required

You have a strong organization & communication skills. you are proactive personality and go to attitude, confidence & self-motivation. You are available for a 2 to 6 months internship and you are fluent in English.

Recruitment process

First Skype interview with PIC Management and presentation of vacancies. Confirm the vacancy with your school (internship agreement) and activate your application.

Fee charged only once the internship is secured with the host company you previously chose. 370 euros for a 3 months internship, 15 euros/additional week

Apply online or send your CV at students@pic-management.com

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